



MEDIACOM BUSINESS

POWERING YOUR BUILDING & YOUR TENANTS
WITH HIGH-CAPACITY BROADBAND

MediacomSM
MEANS BUSINESS

Make the Mediacom Business connection.

GET THE SPEED YOU NEED FOR YOU
AND YOUR TENANTS TO SUCCEED.

Your facility has a choice for better, faster Internet and telecommunications services. Mediacom Business, your local leader in business Internet, phone and video service, is extending its high-speed broadband network throughout your local business community to “light up” buildings for immediate serviceability.

Compared to DSL technology, Mediacom Business brings tenants the fastest Internet speeds available in their service area without a lengthy and expensive construction process to get buildings connected.





AFFORDABLE, RELIABLE HIGH-SPEED CONNECTIVITY TO ATTRACT AND RETAIN TENANTS

- Boost your building with better Internet
- Give your business tenants the Internet and telecom services they demand
- Get Internet speeds from 10 Mbps to 10+ Gig
- Convenient, fast, quality installation by Mediacom Business and 24/7/365 support

HOW YOU CAN PARTICIPATE

Your permission to provide Right of Entry to your building is the starting point for your business tenants to connect and experience best in class Internet, phone and video services.



Mediacom Business now serves more than 70,000 businesses.

FOR OVER 20 YEARS, MEDIACOM BUSINESS HAS PROVIDED RELIABLE, SCALABLE BROADBAND SERVICES TO BUSINESSES AND COMMUNITY ANCHORS OF ALL SIZES AND TYPES, INCLUDING SCHOOL DISTRICTS, HEALTHCARE FACILITIES AND MUNICIPALITIES.






ABOUT MEDIACOM

Mediacom Business is a division of Mediacom Communications Corporation, the nation's eighth largest cable television company, and is your proven local business services provider for business Internet, phone and TV.

- We have invested more than \$1 billion over the past four years to operate, expand and upgrade our robust broadband infrastructure that serves businesses in some 1,500 communities
- We work with local Chambers of Commerce, business groups and community leaders to foster economic development, comprehensive Internet coverage and advancements in telecommunications
- We keep jobs in the communities we serve, by maintaining a diversified workforce of more than 4,600 employees who live and work in the 22 states where we do business



“Working with Mediacom Business has given us the peace of mind to know we’ll meet or exceed the broadband needs of exhibitors and patrons.”

– **Chris Connolly, General Manager,**
Iowa Events Center

“Our strategic relationship with Mediacom Business continues to grow – largely as a result of their deep understanding of advanced broadband networking backed by a robust, dedicated Internet connection.”

– **Jimmy Smalls, President,**
Iowa Speedway

“We couldn’t do anything with e-learning or distance learning without fiber, and we would max out any connection that’s less than a fiber connection pretty quickly. The benefits are very affordable and expandable. Mediacom Business maintains our network. When there’s a problem or need, we just call them, and they’re here with trained technicians.”

- **Bret Dehoff, Technology Coordinator**
Brewton City Schools, Alabama

“Prior to Mediacom Business, you couldn’t send images; you couldn’t really do anything that required a lot of data throughput, because the bandwidth just wasn’t there.”

– **Nathan Phoenix, Manager of Infrastructure Systems,**
Southern Illinois Healthcare

“As a business, Mediacom Business is a key partner because it provides the tools and resources that businesses need to compete and it does so in a way that’s cost effective. They truly are a key partner, a real business resource for folks all over the state.”

– **Mike Ralston, President,**
Iowa Association of Business & Industry





KEY INFORMATION ABOUT CONNECTING TO THE MEDIACOM BUSINESS BROADBAND NETWORK

What is the advantage of connecting to the Mediacom Business network? Any broadband service provider must wire your facility for Internet service, and there are many would-be Internet companies promising more than they can deliver. These providers offer an expensive and time consuming buildout. Then, there is Mediacom Business which continually invests in its own network and has both the experience and the resources to affordably expedite your facility's network expansion.

What benefits does the Mediacom Business broadband network provide for my building? Our network provides robust Internet service, delivering the highest speeds available – about 100 times faster than what you're probably used to if you're saddled with an outdated T1 line or phone company DSL. We employ the latest Internet delivery technologies. Once connected, your building will be configured to reach speeds up to 10 Gig or more.

Why do my business tenants need faster Internet? Business today runs on the Internet. Your office tenants, whether they are small retailers or part of a large corporation, demand the fastest Internet available. New tenants will not sign leases without adequate high-speed Internet service in place. Existing tenants could be tempted to move elsewhere if a building fails to keep pace. Internet connectivity provides the basis for advanced platforms like managed solutions or cloud-based technology. Faster Internet also means a better Wi-Fi connection for smartphones, laptops, tablets and other wireless devices. Businesses can avoid mobile data caps and save money on their cell phone bills.

Why is Mediacom Business Internet service better other providers? By bringing our Internet service directly to your doorstep, we deliver fast, consistent Internet speeds. In fact, the Federal Communications Commission (FCC) has verified that Mediacom delivers consistent, sustained Internet download speeds as advertised.* Our telephone company competitors rely upon outdated networks for digital subscriber line (DSL) Internet service. DSL capability is limited – or non-existent – the farther that your facility is from the phone company central office. Many businesses grew up using a T1 line that provides only 1.5 Mbps and they must add multiple T1 lines to increase speeds.

What is the process for my building location to get connected? Our first priority is making installation easy, unobtrusive and seamless. To gain authorized access to your building, Mediacom Business will sign a Right of Entry Agreement with the Property Owner in order to allow us to install our equipment into the common utility area of the building. Once Right of Entry is granted, construction can begin. The tenants will be given the necessary contact information to request Mediacom Business services.

How long will installation take and what are the impacts? Typically the duration is one day. Mediacom Business engineers will be on site to design the new cable routes and follow the same path as other utilities where possible. They will utilize existing conduit where permitted to alleviate and/or reduce any impact on private property. Installers rely upon accepted construction and safety standards and are fully insured.

Why should I participate now? When business owners like you commit now, as we start our network buildout in your community, Mediacom Business can offset most of the construction and expansion costs. In the future, we may be unable to gain these cost efficiencies and instead may pass along connection costs.

* 2014 FCC Measuring Broadband American February Report: A Report on Consumer Wire Broadband Performance in the U.S.



FOR MORE INFORMATION ABOUT MEDIACOM BUSINESS,
OUR PRODUCTS AND SERVICES, AND TO FILL OUT
THE RIGHT OF ENTRY FORM, GO TO
MediacomBusiness.com/roe

OR CALL

Jerry Lambert, VP of Legal Affairs, Mediacom Business
(845) 419-6395

jlambert@mediacomcc.com